

Name of Position	Team Leader (Face-to-Face Fundraising)
Recruitment details	CASA is a national development and humanitarian organisation. Established in 1947, it works for the poorest of poor irrespective of caste, gender and religion. CASA works on issues of education, health, livelihood, women empowerment, climate change and humanitarian response.
Location	Delhi-NCR
Education	Graduate/ MBA
Work	Full Time
Remuneration	Best in the Industry
About the Role	The purpose of the role is to raise awareness about the organisation to people on the street, at public places, offices and at their homes and inspire them to contribute funds and become financial supporters.
Skills and competencies	<ul style="list-style-type: none"> • Minimum 2 years of experience in marketing/ sales is essential. Experience in Non-Profit Fundraising will be an added advantage • Be a good team player and a gender sensitive co-worker. • Excellent communication skills, written and verbal in English. Knowledge of any other language would be an added advantage. • Good presentation skills • Be willing to travel as per work requirement • Ensure confidentiality of information pertaining to the Organisation
Reporting to	Head of Fundraising- CASA
How to apply	Send in your application by 15th April 2019 with attached CV in word format to <info-fundraisingoffice@casa-india.org> Please put "Application for (position details) " in the email subject line.
Responsibility	<ul style="list-style-type: none"> • Handle a team of fundraisers, guide/ train FR executives and be responsible for their own and team target. • Monitor fundraisers performance and keep them motivated for higher results • Make presentations and explain about the organisation to the general public in a clear and interesting way. • Develop and manage relationships with new and existing prospects to raise fund through references. • To participate in all the activities, public engagement and other activities as per organizational requirements. • Documenting and report results to the Head of Fundraising. • To ensure confidentiality of information pertaining to the organisation by him/herself. • To play active role in the overall target achievement of the team. <p>Any other responsibility assigned by your line manager.</p>